



**Retail Energy Supply Association**

Via E-Mail and Mail

May 11, 2007

Ann Berwick  
Undersecretary for Energy  
Massachusetts Executive Office for Energy and Environmental Affairs  
100 Cambridge Street, Suite 900  
Boston, MA 02114

Re: RESA White Paper

Dear Ms. Berwick:

The Retail Energy Supply Association (“RESA”) would like to express its gratitude to you and Barry Perlmutter of the Department of Public Utilities (“DPU”) for attending our March 20, 2007 quarterly meeting at Boston’s Colonnade Hotel. RESA members appreciated your thoughtful comments on the current policy and legislative direction with regard to energy matters in the Commonwealth.

RESA is comprised of many of the most active competitive retail electricity suppliers in Massachusetts and in at least ten other restructured states. RESA has drawn on its members’ broad knowledge and understanding of competitive markets to draft the attached White Paper, which discusses certain critical electricity restructuring issues that will influence the continued development of the Massachusetts retail electricity market in the years to come.

RESA is very appreciative of your interest in helping to improve the competitive retail market in Massachusetts. We are confident that customers want choice and understand the benefits of competition. Our organization works diligently and creatively to construct win-win solutions to issues like those listed in the White Paper. We look forward to the opportunity to work with you and other members of Governor Patrick’s energy team in pursuing these goals.

Ann Berwick  
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As we discussed with you at the quarterly meeting, we would be happy to sit down with you and key staff at the Executive Office and/or the DPU to discuss these important issues. Please contact our attorney, Rob Munnely of Murtha Cullina, at 617-457-4062 or [rmunnely@murthalaw.com](mailto:rmunnely@murthalaw.com); or me at 617-867-4677 or [chris.kallaher@directenergy.com](mailto:chris.kallaher@directenergy.com) if you would like to schedule a meeting.

Very truly yours,

A handwritten signature in black ink, appearing to read "C. Kallaher". The signature is fluid and cursive, with a large initial "C" and "K".

Chris Kallaher  
New England Chair

cc: Barry Perlmutter (w/Encl)  
Encl.